

# SK chemicals Earnings Release

'21. 1Q

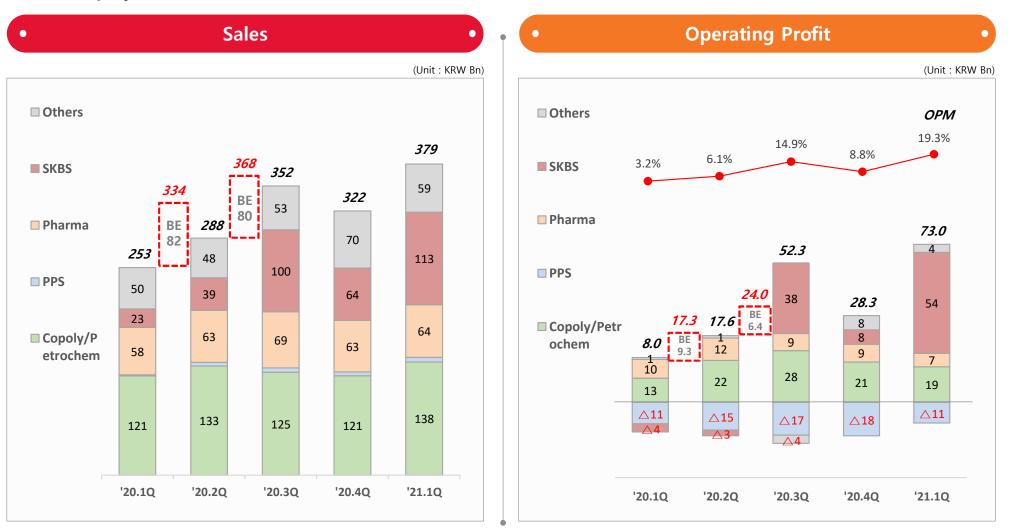
# Disclaimer

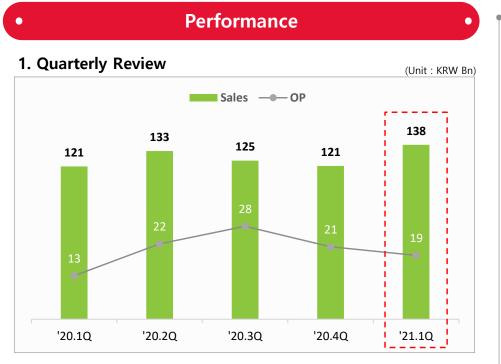
The business results are subject to the K-IFRS(Korea International Financial Reporting Standards) and reported on a consolidated basis.

The forecasts contained herein are based on the Company's current business environment and strategy; and the actual results may differ from those in the forecasts as a result of certain uncertainties, such as changes in the Company's business environment and strategy in the future.

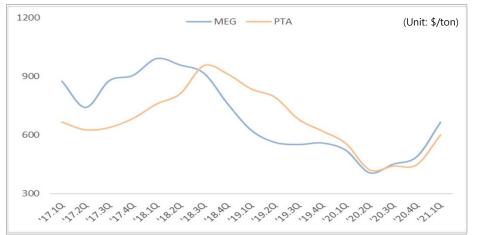
### I. Performance Review (Consolidated)

- Total sales increased +50.0%, and operating profit increased +810.6% YoY.
- Record high numbers were achieved, thanks to even growth of all business divisions and good performance of Co-polyester business division and SK Bioscience.





#### 2. PTA/MEG Price Trend



#### **Review / Guidance**

#### • '21.1Q Performance Review

- Sales : + 14.1% YoY
  - Sales volume increased YoY due to continuous development of new applications and expansion of customer base.

#### - OP : + 46.6% YoY

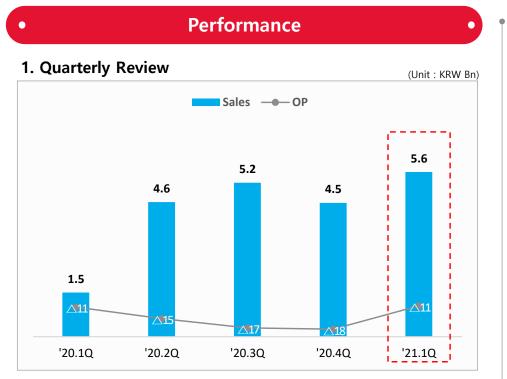
 Despite increase in raw materials prices and freight charges, achieved profit growth YoY thanks to the effect of operating leverage by increased volume.

#### '21.2Q Outlook

- Strong demand growth + new production line to start in the 3<sup>rd</sup> quarter
- Increase in raw materials prices and freight charges may affect the profitability

#### **% Main applications**

- Clear Sheet & Film, Food & Cosmetic Container, Electronic Devices, etc.



#### 2. PPS : physical properties & main applications

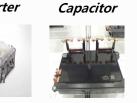
DC- Converter Motor

• Excellent in thermal and chemical resistance



Inverter

- Good electrical insulating properties
- Applications: Electricity, Automotive, Film etc.



**Review / Guidance** 

#### • '21.1Q Performance Review

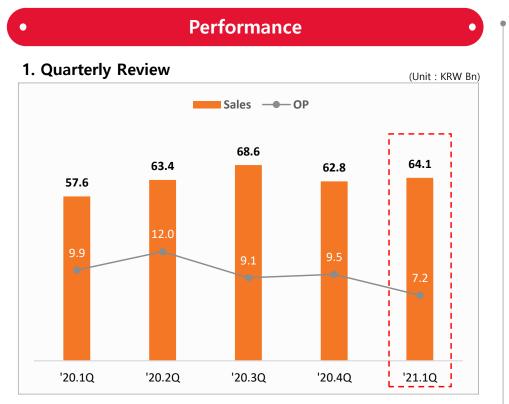
- Sales : + 273.8% YoY
  - Normalized sales after the relocation of customer's factory site in the 1<sup>st</sup> quarter of 2020

#### - OP : deficit

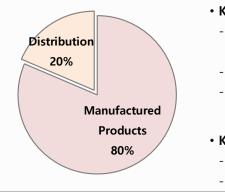
 Limited improvements of deficit due to continuous sales of high-cost products

#### '21.2Q Outlook

- Increase in sales volume due to strong demand growth
- Sales growth and profitability improvements are expected



#### 2. Sales Composition (2020)



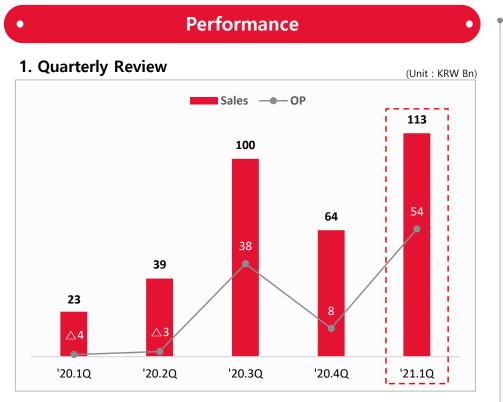
- Key manufactured products

   Ginexin : blood circulation disorder treatment
   Joins : anti-arthritic treatment
   Trast : anti-inflammatory and
  - analgesic patch
- Key distribution products
- Pantoloc : GERD treatment
- Cymbalta : depression treatment

#### Review / Guidance

#### • '21.1Q Performance Review

- Sales : + 10.8% YoY
  - Steady sales of existing product lines and increase in the number of the new products
- OP : 27.8% YoY
  - OP decreased YoY due to increase in marketing cost and SG&A
- '21.2Q Outlook
  - Strong demand of existing products + increase in the number of the new products.



#### 2. Major Business Status Updates

- License-in contracts with Novavax & Supply contracts with the government in Feb. 2021.
- SKYPAC : Favorable progress of global clinical phase 2
- Smooth implementation of public offering funds
- Capa.-up, mRNA Platform, M&A, Bio CMO business preparation, Glocalization, etc.

Review / Guidance

#### • '21.1Q Performance Review

- Sales : + 397.4% YoY
- OP : Turnaround
  - COVID-19 vaccine CMO business to start making numbers in earnest

#### '21.2Q Outlook

- Possibilities of changes depending on whether sales of vaccine to the government based on License-in contracts with Novavax can be reflected on numbers.

However, sales and OP are expected to meet at least those of 1<sup>st</sup> quarter.

- In case above numbers are realized, massive growth of sales and profits can be expected.



# SK chemicals Company Introduction

'21. 1Q

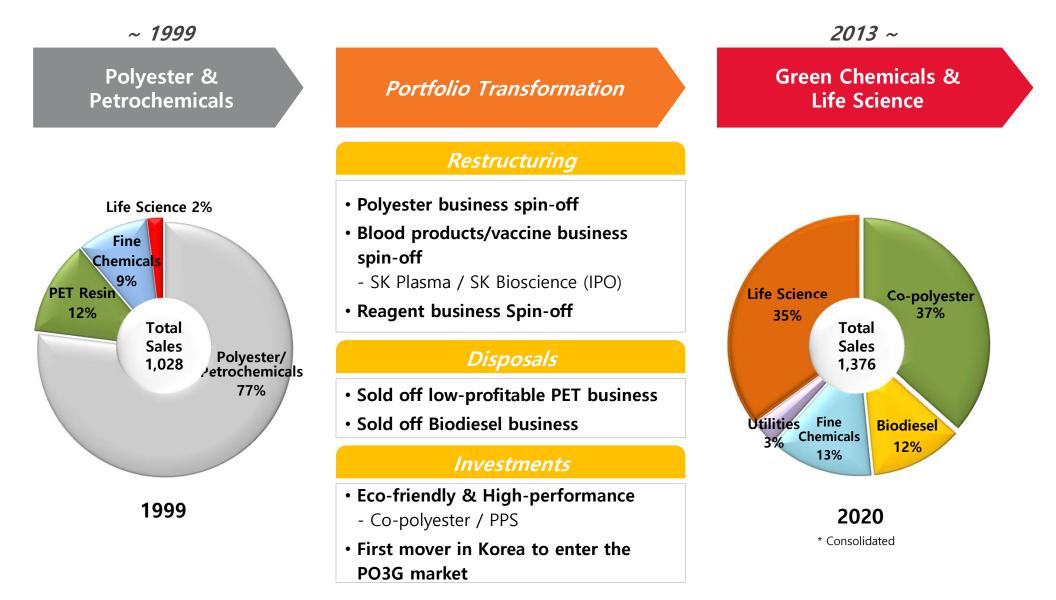
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  - Life Science Biz.
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# I. Overview

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SK Chemicals has grown into a Life Science & Green Chemicals company over the past 10 years through continuous business restructuring and new business discovery.

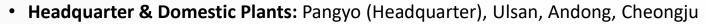


## I. Overview

Since the establishment of Sunkyung Textiles in 1969, SK Chemicals has reorganized its business structure into two major areas : Green Chemicals & Life Science, leading to changes and innovations in the domestic chemical and bioscience sectors.

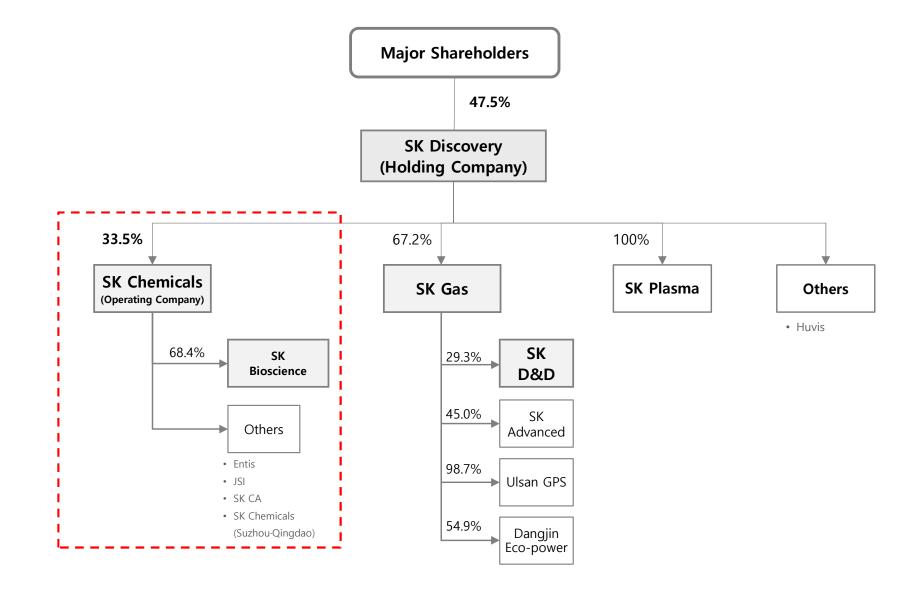
1969 ~ 2006	2007 ~ 2013	2014 ~ 2017	2018~
<ul> <li>1969 Sunkyong Fibers Co. was established</li> <li>1987 Acquisition of Samshin Pharma Ltd.</li> <li>1989 Life Science Research Center was established</li> <li>1998 Renamed to SK Chemicals Ltd.</li> <li>1999 SUNPLA®, a third-generation platinum anticancer drug was developed for the first time in the world (domestic new drug #1)</li> <li>2002 JOINS®, anti-arthritis drug, developed (new natural drug #1)</li> <li>2005 Established SK Petrochemical Ltd (DMT(Di-methyl Terepthalate)) business</li> <li>Merged SK Pharmaceuticals Ltd.</li> <li>2006 Dongshin Pharm. Co., Ltd. was acquired (vaccine and blood products business)</li> <li>Biodiesel production technology was developed</li> </ul>	<ul> <li>2008 UBCARE Co. Ltd., a healthcare company, was taken</li> <li>2009 ECOZEN®, Biomass-containing polyester resin, was released</li> <li>2010 ECOPRIME®, a biodiesel brand, received a prize from the Minister at the Green Technology Award</li> <li>2012 NBP601(hemophilia treatment) selected as one of Korea's ten best new technologies &amp; received a prize from the Minister of Knowledge Economy</li> <li>Construction completion of Andong (L HOUSE) plant</li> <li>2013 Established Initz Co., Ltd. Polyphenylene Sulfide(PPS) JV company with Teijin Limited</li> </ul>	<ul> <li>2014 Joint development for vaccines is carried out with Sanofi Pasteur SA</li> <li>Andong(L HOUSE) plant acquired KGMP (Korea Good Manufacturing Practice) approval for qualification</li> <li>Acquired approval for the commercial sale of a cell culture influenza vaccine for the first time in Korea</li> <li>2015 Commercial sales of SKYCELLFLU® -trivalent, Korea's first cell-culture influenza vaccine</li> <li>2016 Commercial Sale of SKYCELLFLU® -quadrivalent World's first cell-culture influenza vaccine</li> <li>2017 Commercial sales of SKYZOSTER in Dec.</li> <li>Launched Holding Company SK Discovery (Continuing), SK Chemicals (New Entity)</li> </ul>	<ul> <li>2018 License Agreement with Sanofi Pasteur for cell culture technology transfer</li> <li>Commercial sales of Varicella vaccine in Sept.</li> <li>Spin-off Vaccine business (SK bioscience)</li> <li>2019 SKYCELLFLU®-trivalent/ quadrivalent attains WHO PQ</li> <li>Merged with INITZ</li> <li>SKYPAC clinical trial Phase-1 completion</li> <li>2020 Disposal of Bio energy biz.</li> <li>Selected as a sole participant for COVID19 project from KCDC(Korean Centers for Disease Control &amp; Prevention,</li> <li>LOI with Astrazeneca &amp; Ministry of Health and Welfare for COVID19 vaccine CMO contract</li> <li>LOI with Novavax &amp; Ministry of Health and Welfare for COVID19 vaccine CMO contract</li> <li>SK Bioscience IPO (KOSPI)</li> </ul>

## I. Overview



- Overseas Offices: Guangzhou, Tokyo
- Overseas Plants: Qingdao, Suzhou
- Overseas Corporations: Frankfurt, Irvine, Shanghai





\* Based on common shares in 1Q

# **II. Business Division**

#### **Co-polyester**

#### [Summary]

□ High-functional resin that competes with PC, PVC, etc.

□ Only two global co-polyester manufacturers

#### [Features]

- □ Bio-based materials without BPA
- $\hfill\square$  High printability, chemical resistance, and fire retardant
- $\hfill\square$  High transparency and glossiness

#### [Applications]

□ Food/Cosmetic Containers

- □ Special/Shrink Films
- □ Electronics & Home appliances, and others

#### [Performance Review]



#### **Bio**·Recycle Solution

#### [Summary]

- $\hfill\square$  Entering new businesses of eco-friendly & bio materials
- □ Investments focused on Green-Portfolio

#### [Recycle Solution]

- □ 'Ecotria CR' with Chemical Recycle Technology to be released within 2021
- Expansion of SPS line-up through application of Recycle Solution to 50% of Copolyester sales by 2025

#### [Biopolymer]



- Commercialization of PO3G for the first time in Korea
- □ Various applications such as spandex, 3D printing, TPU/PU, etc. with high elasticity and wear resistance
- ☐ 40% reduction effect of greenhouse gas generation compared to that of polyols

#### [Status]

- □ Facility reinforcement and commercialization preparations are afoot to launch 'Ecotria CR' by the 3<sup>rd</sup> guarter of 2021
- □ Completion of PO3G production facilities by 2021. Target to start commercial productions by the 1<sup>st</sup> quarter of 2022

#### PPS

#### [Summary]

- □ Development and commercialization of the world's first chlorine-free PPS production method
- ☐ Minimize outgas and impurities with the production method which does not generate by-products (NaCl)

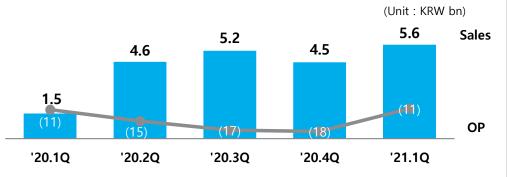
#### [Features]

- □ Super engineering plastics for replacing metals
- □ High heat/chemical resistance and fire retardant + excellent electrical insulating properties

#### [Applications]

- □ Electrical/electronic components for automobiles
- □ High growth in the lightweight vehicle market

#### [Performance Review]



#### **Other Businesses**

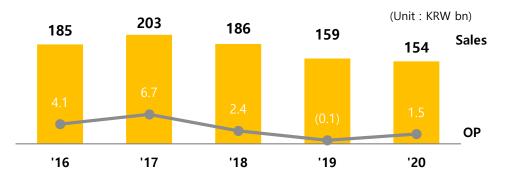
#### [Other Businesses]

- □ SKYBON : Thermal resin used as a binder and adhesive
- □ Prepreg : Sheet-type intermediate materials made by adding epoxy resin to carbon fibers
- □ EP : Engineering plastics for various purposes
- Utility : Supply steam, electricity, etc. to companies in Ulsan

#### [Overseas Production/Sales Corporation]

- SK Chemicals Suzhou : Manufactures SKYBON products
- □ SK Chemicals Qingdao : Manufactures Prepreg products
- □ SK Chemicals Shanghai : Co-polyester sales office
- □ SK Chemicals America : Co-polyester sales office

#### [Performance Review]



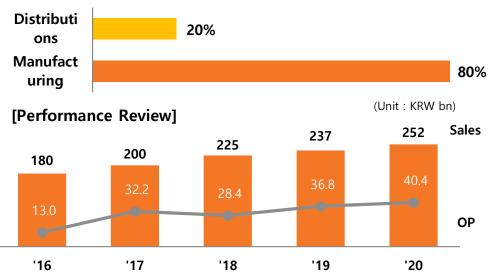
#### **Pharmaceuticals**

#### [Summary]

- □ Manufactures & distributes chemicals drugs
- □ Focus areas : cardio-vascular system, musculoskeletal system, urinary system, nervous system

#### [Key Products]

- ☐ Ginexin : No.1 drug in domestic market for improving blood circulations
- □ Joins : Korea's 1<sup>st</sup> herbal medicinal products for arthritis
- □ Trast : Word's 1<sup>st</sup> patch formulation for arthritis



#### [Manufacturing & Distributions] (2020)

#### **SK Bioscience**

#### [Summary]

- □ In-house R&D from 2006, leading premium vaccine market
- □ Enhancing corporate value to advance to the global leader
  - Spin-off vaccine business in July 2018 ► SK Bioscience

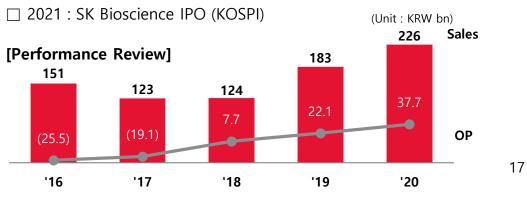
#### [Key Products]

SKY CELLFLU(tri, quadri), SKY ZOSTER, SKY VARICELLA

#### [Key Achievements]

- □ 2014 : Joint development of a next-gen pneumococcal vaccine(SKYPAC) with Sanofi Pasteur
- □ 2015 : Korea 1st cell-cultured trivalent influenza vaccine
- □ 2016 : World 1<sup>st</sup> cell-cultured quadrivalent influenza vaccine
- □ 2020 : Initiated development of COVID-19 vaccine,



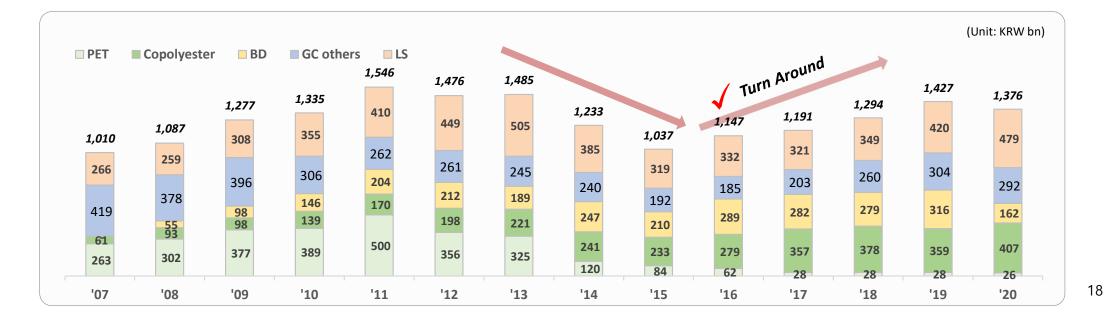


## **III.** Summary

2000 ~	2009~	2015~
Restructuring & Investments	Accelerating Investments	Realization of Investments
<ul> <li>'00 : Established HUVIS (Polyester Fiber)</li> <li>'02 : Released Korea's 1<sup>st</sup> herbal medicinal drug 'Joins'</li> <li>'05 : M&amp;A SK Pharm / Spin-off SK Petrochemicals</li> <li>'06 : M&amp;A Dongshin Pharm</li> <li>'08 : Initiated development of Pneumococcal vaccine (SKYPAC)</li> </ul>	<ul> <li>'09 : Developed Copolyester 'ECOZEN' NBP601 L/O (to CLS)</li> <li>'11 : Released the world's 1<sup>st</sup> film-typed erectile dysfunction drug 'MVIXX-S'</li> <li>'12 : Co-polyester extension Completion of L-House (vaccine factory)</li> <li>'13 : Established Initz (joint venture w/ Teijin)</li> <li>'14 : L-House KGMP acquisition Joint development of next-gen</li> </ul>	

Pneumococcal vaccine (w/ Sanofi)

COVID-19 vaccine, CMO/CDMO contracts • '21 : SK Bioscience IPO (KOSPI) COVID-19 vaccine technology transfer Domestic supply contracts



### **IV. Shareholder Returns**

SK chemicals has been gradually expanding dividends since its split-up in 2017 and will race to return profits from corporate growth to shareholders based on its improved profitability in a long term.

**Dividend history for past 3 years** 

				(Unit: KRW bn)
		'18	'19	'20
Operating Profit		55.7	91.6	48.4
Net Profit		16.6	27.1	215.7
EPS (unit: KRW)	common stock	400	450	2,000
	preferred stock	450	500	2,050
No. of stocks for dividends (unit : 1,000 stocks)	common stock	11,568	11,730	11,729
	preferred stock	1,457	1,457	1,314
Total amount of cash dividends		5.3	6.01	26.2
Dividend propensity		31.83%	22.18%	12.13%
Dividend yield		0.56%	0.73%	0.53%

Divident policy for shareholders

- SK chemical has been expanding dividends following the increase of net profit in the last three years and aims to pay dividends above the market average rate of return in the long term.
- The basic policy of shareholder returns of SK chemicals is to expand dividends in line with the increase in corporate profits and share the fruits of growth with shareholders.

#### **Balance Sheet**

		[Unit : KRW Mil.]
	'20Y	′21Y
Current assets	923,286	2,471,185
Cash and cash equivalents	86,764	111,438
Short-term financial instruments	339,928	1,769,702
Trade and other receivables	233,193	294,612
Inventories	252,930	257,250
Other current assets	10,471	38,182
Non-current assets	1,196,681	1,221,631
Property, plant and equipment	1,070,000	1,071,489
Intangible assets	36,956	41,526
Investments in associates and joint ventures	9,104	7,277
Other non-current assets	80,621	101,338
Total assets	2,119,967	3,692,815
Current liabilities	645,679	918,437
Trade and other payables	232,022	289,220
Short-term borrowings	107,637	10,507
Current long term liabilities	96,947	165,871
Other current liabilities	209,073	452,840
Non-current liabilities	515,355	420,472
Bond	460,481	392,080
Long-term borrowings	31,135	0
Other non-current liabilities	23,739	28,392
Total liabilities	1,161,034	1,338,910
Equity attributable to the parent company	952,878	1,939,733
Capital stock	66,000	66,000
Capital surplus	264,315	1,225,409
Other components of equity	△ 18,118	△ 18,036
Accumulated other comprehensive Income(loss)	△ 2,624	△ 481
Earned surplus	643,305	666,841
Non-controlling interest	6,055	414,172
Total equity	958,933	2,353,906
Total liabilities and equity	2,119,967	3,692,815

#### **Income Statement**

	[	Unit : KRW Mil.]
	ʻ21.1Q	′21Y
Sales	378,767	378,767
Cost of sales	233,574	233,574
Gross profit	145,193	145,193
Selling, general and administrative expenses	72,192	72,192
Operating profit	73,001	73,001
Other non-operating income	485	485
Other non-operating expense	4,889	4,889
Financial income	19,003	19,003
Financial expense	17,489	17,489
Share of profit of associates and joint ventures	686	686
Earnings before interest and taxes	70,798	70,798
Income tax expense	20,295	20,295
Net profit (loss) for the continuing operating quarter Net income for discontinued	50,503	50,503
operating quarter	-	-
Consolidated quarterly net income	50,503	50,503
Equity attributable to the parent company	49,687	49,687
Non-controlling interest	816	816

#### **Balance Sheet**

		[Unit : KRW Mil.]
	'20Y	′21Y
Current assets	542,387	961,590
Cash and cash equivalents	36,666	46,976
Short-term financial instruments	145,209	491,902
Trade and other receivables	201,600	263,735
Inventories	152,018	152,586
Other current assets	6,893	6,390
Non-current assets	1,202,198	1,174,082
Property, plant and equipment	878,396	876,461
Intangible assets	18,815	23,239
Investments in associates and joint ventures	253,297	222,464
Other non-current assets	51,690	51,918
Total assets	1,744,585	2,135,672
Current liabilities	461,441	585,740
Trade and other payables	190,846	252,719
Short-term borrowings	106,637	9,307
Current long term liabilities	85,953	154,874
Other current liabilities	78,004	168,840
Non-current liabilities	398,071	326,041
Bond	380,008	310,222
Long-term borrowings	9,375	0
Other non-current liabilities	8,688	15,818
Total liabilities	861,511	911,780
Capital stock	66,000	66,000
Capital surplus	188,347	188,347
Other components of equity	△ 9,117	△ 9,035
Earned surplus	639,843	978,579
Total equity	885,073	1,223,892
Total liabilities and equity	1,744,585	2,135,672

#### **Income Statement**

[Unit : KRW Mil.]

	ʻ21.1Q	'21Y
Sales	251,277	251,277
Cost of sales	192,199	192,199
Gross profit	59,078	59,078
Selling, general and administrative expenses	44,470	44,470
Operating profit	14,607	14,607
Other non-operating income	468,957	468,957
Other non-operating expense	4,131	4,131
Financial income	19,865	19,865
Financial expense	12,065	12,065
Earnings before interest and taxes	487,235	487,235
Income tax expense	122,348	122,348
Net profit (loss) for the continuing operating quarter	364,887	364,887
Net income for discontinued operating quarter	-	-
Quarterly net income	364,887	364,887

# End of Documents